

# MANAGERIAL SKILLS FOR INTERPERSONAL DYNAMICS

PROF. SANTOSH RANGNEKAR Department of Management IIT Roorkee

# INTENDED AUDIENCE : B.Tech/ MBA/ Industry/ Faculty/Ph D

INDUSTRIES APPLICABLE TO : Its part of Human Behaviour, so applicable to all Industries

#### COURSE OUTLINE :

The course discusses how self-management skills can be extremely attractive to employers. Next, it focuses on three types of work relationships every professional faces -- relationships with direct reports, peers, and bosses. Each of these relationships has rewards and challenges. The course discusses the characteristics that predict professional and personal success, as well as why some high potential individuals excel on the job while others derail. It also focuses on the student participation and the assignment work.

## ABOUT INSTRUCTOR :

Prof. Santhosh Rangnekar is mostly interested in subjects like Managerial Practices, Organizational Behavior, Human Resource Management and so on. He has conducted more than 100 Training Programs.

## COURSE PLAN :

Week 1: Relational Development and Maintenance

Week 2: Fundamental Interpersonal Relationship Orientation - Behavior

Week 3: Happiness at Workplace, Trust, Employee Recognition

- Week 4: Psychological Ownership, Managerial Effectiveness,
- Week 5: Moods and Emotions, Optimism
- Week 6: Career Engagement, Adaptability, Spiritual Intelligence
- Week 7: Insult and Interpersonal Dynamics , Work motivation
- Week 8: Employee Involvement, Humour at Workplace, Preparedness and performance, Maturity at Workplace, Hope
- Week 9: Ego Defense Mechanism & Group Dynamics, Dyadic Relationship at Workplace, Emotional Negotiation, Anger, Anxiety & Depression
- Week 10: Anger, Anxiety & Depression, Expectations, Thinking Process, Managerial Flexibility, Reinstating Relationships
- Week 11: Buddhist approach to MSID, Panchatantra & Interpersonal Dynamics, Emotion ,Nutrition & Brain, Bhagwat Gita & Interpersonal Dynamics
- Week 12: Flexibility, Quality of Life & Work family Enrichment, Flexibility & Work Enrichment, Employee Loyalty, Chanakya & Interpersonal Dynamics